



[www.vimalam.com](http://www.vimalam.com)



**DELEGATE  
ACCOUNTING**

**FOCUS ON  
STRATEGY**

**GROW  
SEAMLESSLY**

*Empowering Businesses to Delegate the Numbers, Focus on the Vision, and Scale Seamlessly.*

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# ABOUT VIMALAM ADVISORY

**Vimalam** is a forward-thinking offshore accounting and finance services firm, delivering premium-quality, white-labeled services to international CPA firms, businesses, and financial advisors across the **USA, UK, Canada, Australia, and the Middle East.**

## **Empowering Your Growth with Offshore Talent**

We help businesses scale efficiently by connecting them with skilled offshore professionals—while maintaining full control over quality and cost. Focus on your core operations while we ensure financial stability and staffing success.





## OUR GOAL

**To be the invisible engine behind your firm's growth**, providing seamless back-office support in bookkeeping, tax compliance, payroll, and financial reporting—so you can focus on high-value client advisory and scaling your business.



## OUR VISION

To be the preferred offshore partner delivering seasoned professionals, enabling global businesses to scale by shifting focus to core operations—driving growth through cost leadership, innovation, and professionalism.



## OUR MISSION

To help CPAs, entrepreneurs, and startups scale smarter by identifying delegable business tasks, training offshore teams to execute them efficiently, and driving up to 40% improvement in profitability.





# THE VIMALAM ADVANTAGE

*Why Global Businesses Choose Us ?*



# gc

## CORE VALUES

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### **Collaboration**

We work as your extended team.



### **Clarity**

Transparent processes and reporting.



### **Consistency**

Reliable, accurate, on-time delivery.



### **Confidentiality**

Strict data security and compliance.



### **Customized Solutions**

Tailored services for your business needs.



### **Communication**

Clear, proactive updates & support.



### **Commitment**

Dedicated focus with low staff turnover.



### **Competence**

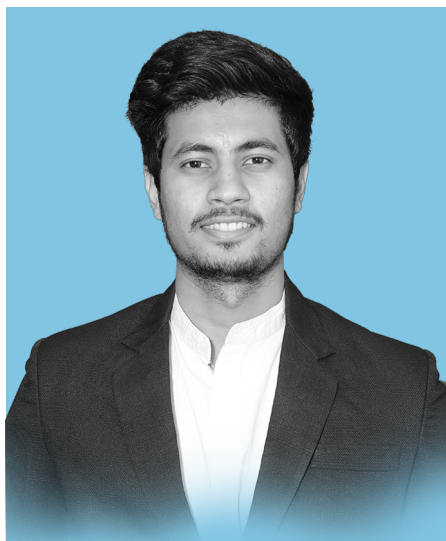
Skilled professionals, precise execution.



### **Client Relationships**

Long-term partnerships built on trust.

# LEADERSHIP TEAM



## CA. MEET SHAH

*Founding Partner  
Global Outsourcing  
& Financial Advisory  
Specialist*

Meet Shah, a founding partner at Vimalam, leads the firm's **Global Outsourcing Division**, driving its growth as a **trusted offshore partner** for businesses and professional firms across **Australia, the USA, the UAE, the UK, Canada**, and other global markets. His expertise lies in designing and delivering **reliable, process-driven outsourcing solutions** that align with **international standards**.

With **hands-on experience at Stannards, a reputed CPA firm in Australia**, Meet has developed a deep understanding of **global accounting, taxation, and compliance frameworks**. His technical proficiency extends to leading **cloud-based platforms** such as **Xero, QuickBooks**, and other global financial systems, making him instrumental in supporting **CPA firms, SMEs, and large businesses with scalable, compliant solutions**.

At Vimalam, Meet leads a **specialised team** providing **end-to-end outsourcing services**, including **bookkeeping, payroll, tax return preparation, and year-end finalisation**, ensuring **accuracy, efficiency, and regulatory alignment** across jurisdictions. His **global outlook** and **process-oriented approach** position Vimalam as a **dependable offshore partner** for businesses worldwide.



## CA. TEJAS SHAH

*Founding Partner  
Business Strategist &  
Global Compliance  
Advisor*

Tejas Shah, a visionary Chartered Accountant and founding partner of Vimalam, brings over a decade of leadership experience in **accounting, taxation, and regulatory advisory**. He is experienced in HUD audits, tax certiorari, and the compilation and review of financial statements for real estate clients. His professional background includes working with **Berdon LLP, a New York-based accounting firm (now a subsidiary of Citrin Cooperman Advisors LLC)**, where he served a diverse portfolio of corporate and non-corporate clients.

At Vimalam, Tejas plays a pivotal role in aligning **regulatory compliance** with global business needs, ensuring that the firm delivers **reliable, process-driven outsourcing solutions** to clients across the **USA, Australia, UAE, UK, Canada** and beyond. His expertise spans **indirect taxation, international regulatory advisory, and strategic business consulting**, making him instrumental in helping businesses scale while navigating complex regulatory landscapes.

With a strong foundation in both **technical and strategic advisory**, Tejas has been central to establishing Vimalam as a **trusted offshore partner**, offering **compliant, high-quality financial services** that support long-term client success.

# LEADERSHIP TEAM



## CA. HEMANT PANCHAL

*Founding Partner  
Indian Taxation &  
Compliance Expert /  
Technical Assurance  
Head for Offshore Delivery*

Hemant Panchal, a seasoned Chartered Accountant and founding partner at Vimalam, anchors the firm's expertise in **Indian Direct and Indirect Taxation, Statutory & Internal Audits**, and **Regulatory Compliance**, serving as the technical backbone of the firm's **India practice**.

With his in-depth understanding of complex tax frameworks and audit requirements, Hemant provides strategic advisory to both domestic and international clients on tax structuring, regulatory risk management, and financial compliance. Beyond his India practice, Hemant plays a critical role in **overseeing the technical quality and regulatory accuracy of Vimalam's offshore deliverables**, ensuring that client engagements across **Australia, the USA, the UAE, the UK, Canada** and other global markets meet the highest standards of compliance and precision.

His focus on **technical excellence, regulatory alignment**, and **quality assurance** makes him instrumental in maintaining Vimalam's reputation for reliable, transparent, and compliant financial solutions.



## CA. KRISHNA SHAH

*Founding Partner  
Offshore Operations  
Leader*

Krishna Shah, a founding partner at Vimalam, leads the firm's **Offshore Operations and Governance** initiatives, ensuring seamless, scalable, and **cost-efficient service delivery** for clients worldwide. Drawing on her experience with reputed **accounting firms** and leadership roles in **multinational corporations**, Krishna combines strategic thinking with **operational discipline** to drive process efficiency across Vimalam's outsourcing business.

Her role focuses on **resource management, workflow optimisation, client communication, and governance structures**, enabling the firm to deliver **reliable, transparent, and consistent services** to clients across **Australia, the USA, the UAE, the UK, Canada** and beyond. By embedding global best practices with the agility of an outsourcing partner, Krishna ensures that Vimalam's operations run efficiently, deadlines are met, and service quality remains uncompromised.

Krishna's leadership reinforces Vimalam's commitment to **operational excellence, client satisfaction, and long-term value creation** through its offshore solutions.



# COMPREHENSIVE OFFSHORE SERVICE SUITE

Offshore  
Accounting  
& Bookkeeping

Invoice  
Management  
& Data Entry  
Solutions

Tax Compliance  
& Return  
Preparation

Payroll &  
AR/AP  
Processing

Virtual CFO  
& MIS Reporting

Transfer  
Pricing Support

Corporate &  
Legal  
Compliance

Audit &  
Assurance  
Assistance

Offshore Staffing  
& Hiring Services

Business  
Development  
Support



# SEAMLESS ONBOARDING PROCESS



# THE VIMALAM DELIVERY PROCESS

*From Kick-off to Completion*





# DATA SECURITY & CONFIDENTIALITY FRAMEWORK

*Safeguarding Your Business. Securing Your Trust.*

## OUR MULTI-LAYERED PROTECTION APPROACH

- **ACCESS CONTROL**  
Controlled access for authorized personnel only
- **FIREWALLS & INTRUSION DETECTION**  
Continuous monitoring to prevent unauthorized access.
- **COMPLIANCE & GLOBAL STANDARDS**  
Adherence to ISO 27001, GDPR, and regional frameworks.
- **REGULAR SECURITY AUDITS**  
Periodic reviews to identify and mitigate vulnerabilities
- **INCIDENT RESPONSE PROTOCOLS**  
Rapid, structured action plans for security events.
- **CONTINUOUS IMPROVEMENT**  
Iterative assessments to strengthen our security posture.



# VIMALAM BY THE NUMBERS

## OUR GLOBAL IMPACT



AUSTRALIA



USA



UAE



CANADA



UK



INDIA

**40+**

Years of combined  
leadership Experience

**4**

Partners

**98% +**

Client  
Retention Rate

**50+**

Seasoned Expert

**99%**

Client Satisfaction

**0%**

Security Breach

**100+**

Associated Clients

**15+**

Industries Served

**5+**

Major Time Zones  
Covered

# OUR TECHNOLOGY EXPERTISE





# OUR PEOPLE. OUR CULTURE. OUR STRENGTH.

*The Vimalam Way of Building Excellence.*

## THE VIMALAM WORK CULTURE:



### CONTINUOUS LEARNING

We invest in global training, technical upskilling, and regulatory awareness to keep our teams ahead.



### CLIENT-FIRST MINDSET

Every professional is aligned to deliver client satisfaction, proactive communication, and seamless collaboration.



### ETHICAL FOUNDATION

Integrity, confidentiality, and compliance form the backbone of every engagement.



### INNOVATION-DRIVEN APPROACH

We encourage our teams to think ahead, improve processes, and adopt the latest technologies.



### DIVERSITY & GLOBAL ALIGNMENT

Our culturally aware, globally competent workforce ensures alignment with international client expectations.

## EMPOWERED TEAMS. TRUSTED PARTNERSHIPS. SUSTAINABLE GROWTH.

We don't just build outsourcing teams — we build reliable, accountable, and growth-focused partnerships that drive success for our clients worldwide.



## PARTNER WITH VIMALAM

*Global Expertise. Seamless Execution. Trusted Outcomes.*

At Vimalam, we simplify offshore operations so you can focus on what matters most — scaling your business, serving your clients, and driving growth.

With the right team, robust processes, and unwavering commitment to quality, we deliver trusted outsourcing solutions for businesses across Australia, USA, UK, Canada, UAE, and beyond.



**LET'S EXPLORE  
HOW WE CAN  
SUPPORT YOUR  
SUCCESS**



[contact@vimalam.com](mailto:contact@vimalam.com)



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USA | UAE | UK | CANADA